### LOLC (CAMBODIA) PLC.

Financial Statements for the year ended 31 December 2018 and Report of the Independent Auditors

## **Corporate information**

Company	LOLC (Cambodia) Plc.
Registration No.	00012829
Registered office	Building No. 666B, Street 271 Sangkat Boeng Tumpun 2, Khan Mean Chey Phnom Penh, Kingdom of Cambodia
Shareholders	LOLC Private Limited TPC-ESOP CO., LTD.
Board of Directors	<ul> <li>Mr. Brindley Chrishantha Gajanayake de Zylva, Chairman</li> <li>Mr. Indrajith Wijesiriwardana, Member</li> <li>Mr. Hans Michael Theodor Moormann, Member</li> <li>Mr. Dulip Rasika Samaraweera, Member (appointed on 2 July 2018)</li> <li>Mr. Francisco Kankanamalage Conrad Prasad Nirosh Dias (appointed on 12 February 2018)</li> <li>Mr. Ravindra Dhammika Tissera, Member (resigned on 2 July 2018)</li> <li>Mrs. Fernanda Pecanha Lacerda de Lima, Member (resigned on 12 February 2018)</li> </ul>
Audit committee	Mr. Hans Michael Theodor Moormann, Chairman Mr. Brindley Chrishantha Gajanayake de Zylva, Member Mr. Indrajith Wijesiriwardana, Member
Risk committee	<ul> <li>Mr. Hans Michael Theodor Moormann, Chairman</li> <li>Mr. Brindley Chrishantha Gajanayake de Zylva, Member</li> <li>Mr. Francisco Kankanamalage Conrad Prasad Nirosh Dias (appointed on 12 February 2018)</li> <li>Mrs. Fernanda Pecanha Lacerda de Lima, Member (resigned on 12 February 2018)</li> </ul>
Appointment and remuneration committee	<ul> <li>Mr. Indrajith Wijesiriwardana, Chairman</li> <li>Mr. Dulip Rasika Samaraweera, Member (appointed on 2 July 2018)</li> <li>Mr. Francisco Kankanamalage Conrad Prasad Nirosh Dias (appointed on 12 February 2018)</li> <li>Mr. Ravindra Dhammika Tissera, Member (resigned on 2 July 2018)</li> <li>Mrs. Fernanda Pecanha Lacerda de Lima, Member (resigned on 12 February 2018)</li> </ul>

Executive committee	Mr. Sok Voeun, Chief Executive Officer
	Mr. Sok Sophal, Chief Finance Officer
	Mr. Eng Bunthach, Chief Information Officer
	(resigned on 1 November 2018)
	Mr. Damburae Liyanage Duleep Roshan
	(appointed on 1 November 2018)
	Mr. Tun Korng, Deputy Head of Credit Department
	Mrs. Leng Thavy, Head of Human Resources Department
	Mrs. Svoeuy Sodyna, Chief Risk Officer
	Mrs. Keo Taraty, Head of Finance Department
	(appointed on 19 June 2018)
	Mrs. Try Sola, Head of Treasury Department
	Mrs. Chheang Kagna, Head of Deposit & Financial Services Department
	Mr. Hul Sovutha, Head of Information Technology Department
	Mr. Seam Hak, Head of Administration and Procurement Department
	(appointed on 4 June 2018)
	Mr. Chhuon Sokcheth, Head of Marketing Department
	Mr. Teng Pheap, Head of Internal Audit Department
	Mr. Ban Phalleng, Head of Compliance Department
	Mr. Nuth Theng, Head of Business Department
	(appointed on 5 September 2018)
	Mr. Muth Pisey, Head of Credit Department
	(appointed on 15 August 2018)
	Mr. Romesh Perera, Chief Channel Officer
	(appointed on 1 September 2018)

Auditor

KPMG Cambodia Ltd

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### Report of the Board of Directors

The Board of Directors has pleasure in submitting their report together with the audited financial statements of LOLC (Cambodia) Plc. ("the Company" or "LOLC") for the year ended 31 December 2018.

#### **Principal activity**

The principal activity of the Company is to provide micro-finance services (deposit-taking and lending) to the rural population and micro-enterprises through its head office in Phnom Penh and its various branches in the Kingdom of Cambodia. Its corporate objective is to provide reliable and affordable access to financial services to micro-entrepreneurs.

#### Financial results

The financial results of the Company for the year ended 31 December 2018 were as follows:

	Year ended 31 December 2018 KHR'000 US\$ (Note 4)		Year ended 31 December 2017 KHR'000 US\$ (Note 4	
Profit before income tax	101,778,322	25,330,592	76,700,350	18,999,343
Income tax expense	(20,747,921)	(5,163,743)	(15,509,521)	(3,841,843)
Net profit for the year	81,030,401	20,166,849	61,190,829	15,157,500

#### Dividends

No dividend was declared or paid and the Directors do not recommend any dividend to be paid for the year (2017: KHR5,499,472 thousand in respect of the profit for the year ended 31 December 2016).

#### Share capital

On 2 March 2018, the Company sent the request to the NBC to increase the share capital from KHR71,684,100 thousand (equivalent to US\$17,840,742) to KHR120,000,000 thousand (equivalent to US\$29,865,605). The request was approved by the NBC on 9 May 2018.

On 16 September 2017, LOLC Micro investments Asia Ltd. and DWM Investment Asia Ltd, transferred/sold all their shareholding to LOLC Private Limited. The transactions were approved by NBC on 28 November 2017. The revised Memorandum of Articles and Association ("MAA") was approved by the NBC on 14 March 2018 and endorsed by the Ministry of Commerce ("MoC") on 25 June 2018.

#### Advance capital contribution

On 12 November 2018, the Board of Directors approved to increase the registered capital to KHR140,846,600 thousand via cash capital injection from LOLC Private Limited and TPC-ESOP Co., Ltd amounting to KHR20,215,000 thousand and KHR631,600 thousand, respectively. As of the date of these financial statements, the Company is waiting for the final approval from the NBC and the endorsement on the revised Memorandum of Articles of Association ("MoAA") by the Ministry of the Commerce ("MOC").

#### **Reserves and provisions**

There were no material movements to or from reserves and provisions during the financial year other than as disclosed in the financial statements.

#### Bad and doubtful loans

Before the financial statements of the Company were prepared, the Board of Directors took reasonable steps to ascertain that management action had been taken (or that 'the Company had taken action') in relation to the writing off of bad loans and the making of allowance for doubtful loans, and satisfied themselves that all known bad loans had been written off and adequate allowance had been made for bad and doubtful loans.

At the date of this report, the Board of Directors is not aware of any circumstances which would render the amount written off for bad loans or the amount of allowance for doubtful loans in the financial statements of the Company inadequate to any material extent.

#### Assets

Before the financial statements of the Company were prepared, the Board of Directors ascertained that management (or 'the Company') took reasonable steps to ensure that any current assets, which were unlikely to be realised in the ordinary course of business at their values as shown in the accounting records of the Company had been written down to amounts which they might be expected to realise.

#### Valuation methods

At the date of this report, the Board of Directors is not aware of any circumstances that have arisen which render adherence to the existing method of valuation of assets and liabilities in the financial statements of the Company misleading or inappropriate.

#### Contingent and other liabilities

At the date of this report, there does not exist:

- (a) any charge on the assets of the Company which has arisen since the end of the financial year which secures the liabilities of any other person; and
- (b) any contingent liability in respect of the Company that has arisen since the end of the financial year other than in the ordinary course of its business operations.

#### Contingent and other liabilities (continued)

No contingent or other liability of the Company has become enforceable, or is likely to become enforceable within the period of 12 months after the end of the financial year which, in the opinion of the Board of Directors, will or may have a material effect on the ability of the Company to meet its obligations as and when they fall due.

#### Change of circumstances

At the date of this report, the Board of Directors is not aware of any circumstances, not otherwise dealt with in this report or the financial statements of the Company, which would render any amount stated in the financial statements misleading.

#### Items of an unusual nature

The results of the operations of the Company for the year were not, in the opinion of the Board of Directors, substantially affected by any item, transaction or event of a material and unusual nature.

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Board of Directors, which affect substantially the financial performance of the Company for the current financial year in which this report is made.

#### The Board of Directors

The members of the Board of Directors during the year and at the date of this report are:

- Mr. Brindley Chrishantha Gajanayake de Zylva, Chairman
- Mr. Indrajith Wijesiriwardana, Member
- Mr. Hans Michael Theodor Moormann, Member
- Mr. Dulip Rasika Samaraweera, Member (appointed on 2 July 2018)
- Mr. Francisco Kankanamalage Conrad Prasad Nirosh Dias, Member (appointed on 12 February 2018)
- Mr. Ravindra Dhammika Tissera, Member (resigned on 2 July 2018)
- Mrs. Fernanda Pecanha Lacerda de Lima, Member (resigned on 12 February 2018)

#### Audit committee

The members of the Audit committee during the year and at the date of this report are:

- Mr. Hans Michael Theodor Moormann, Chairman
- Mr. Brindley Chrishantha Gajanayake de Zyiva, Member
- Mr. Indrajith Wijesiriwardana, Member

#### **Risk committee**

The members of the Risk committee during the year and at the date of this report are:

- Mr. Hans Michael Theodor Moormann, Chairman
- Mr. Brindley Chrishantha Gajanayake de Zylva, Member
- Mr. Francisco Kankanamalage Conrad Prasad Nirosh Dias, Member (appointed on 12 February 2018)
- Mrs. Fernanda Pecanha Lacerda de Lima, Member (resigned on 12 February 2018)

#### Appointment and remuneration committee

The members of the appointment and remuneration committee during the year and at the date of this report are:

- Mr. Indrajith Wijesiriwardana, Chairman
- Mr. Dulip Rasika Samaraweera, Member (appointed on 02 July 2018)
- Mr. Francisco Kankanamalage Conrad Prasad Nirosh Dias, Member (appointed on 12 February 2018)
- Mr. Ravindra Dhammika Tissera, Member (resigned on 02 July 2018)
- Mrs. Femanda Pecanha Lacerda de Lima, Member (resigned on 12 February 2018)

## Responsibilities of the Board of Directors in respect of the financial statements

The Board of Directors is responsible for ascertaining that the financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2018, and its financial performance and its cash flows for the year then ended, as set out on pages 9 to 62, in accordance with Cambodian Accounting Standards and the guidelines of the National Bank of Cambodia relating to the preparation and presentation of financial statements. In preparing these financial statements, the Board of Directors ensures that the Company:

- (i) adopt appropriate accounting policies which are supported by reasonable and prudent judgments and estimates and then apply them consistently;
- comply with Cambodian Accounting Standards and the guidelines of the National Bank of Cambodia relating to the preparation and presentation of financial statements or, if there have been any departures in the interest of true and fair presentation, ensure that these have been appropriately disclosed, explained and quantified in the financial statements;
- (iii) oversee the Company's financial reporting process and maintains adequate accounting records and an effective system of internal controls;
- (iv) assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so; and

## Responsibilities of the Board of Directors in respect of the financial statements (continued)

(v) effectively control and direct effectively the Company in all material decisions affecting the operations and performance and ascertain that such have been properly reflected in the financial statements.

The Board of Directors confirms that they have fulfilled and complied with the above responsibilities in preparing the financial statements.

#### Approval of the financial statements

We hereby approve the accompanying financial statements as set out on pages 9 to 62 which, in our opinion, present fairly, in all material respects, the financial position of LOLC (Cambodia) Plc. as at 31 December 2018, and its financial performance and its cash flows for the year then ended, in accordance with Cambodian Accounting Standards and the guidelines of the National Bank of Cambodia relating to the preparation and presentation of financial statements.

On behalf of the Board of Directors

125225 หิญญี่ (ออสสม) OLO (CAMBOD GDOM OF CANE Brindley Chrishantha Gajanayake de Zylva Chairmar

Phnom Penh, Kingdom of Cambodia

Date: 1 8 MAR 2019



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### Report of the independent auditors To the shareholders LOLC (Cambodia) Plc.

#### Opinion

We have audited the accompanying financial statements of LOLC (Cambodia) Plc. ("the Company"), which comprise the balance sheet as at 31 December 2018, and the income statement, the statements of changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information as set out on pages 9 to 62.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2018, and its financial performance and its cash flows for the year then ended in accordance with Cambodian Accounting Standards and the guidelines of the National Bank of Cambodia relating to the preparation and presentation of financial statements.

#### **Basis for Opinion**

We conducted our audit in accordance with Cambodian International Standards on Auditing ("CISAs"). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Cambodia, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

KPMG Cambodia Ltd, a Cambodian limited liability company and a memder firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ('KPMG International''), a Swiss entity. Document classification: KPMG Confidential.



#### Other Information

Management is responsible for the other information. The other information comprises the report of the Board of Directors on pages 1 to 5, and the annual report, which is expected to be made available to us after that date.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of Management and those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Cambodian Accounting Standards and the guidelines of the National Bank of Cambodia relating to the preparation and presentation of financial statements, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with CISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with CISAs, we exercised professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error,
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
  of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



For KPMG Cambodia Ltd

Phnom Penh, Kingdom of Cambodia

18 March 2019

#### Balance sheet as at 31 December 2018

			s at nber 2018	-	at nber 2017
	Note	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
ASSETS					
Cash on hand	5	49,019,393	12,199,948	18,201,556	4,508,684
Balances with the National Bank of Cambodia	6	317,522,406	79,024,989	62,103,582	15,383,597
Balances with banks	7	108,150,865	26,916,591	95,936,028	23,764,188
Loans to customers – net	8	1,928,675,767	480,008,902	1,283,839,747	318,018,268
Other assets	9	44,105,879	10,977,073	23,979,171	5,939,849
Investment Property and equipment	10	60,270 6,544,540	15,000 1,628,806	60,555 7,500,099	15,000 1,857,840
Intangible assets	11	4,505,809	1,121,406	3,389,764	839,674
Deferred tax assets, net	12(a)	7,581,894	1,886,982	4,404,379	1,091,003
TOTAL ASSETS		2,466,166,823	613,779,697	1,499,414,881	371,418,103
LIABILITIES AND EQUITY					
Liabilities					
Deposits from banks and other					
financial institutions	13	76,466,224	19,030,917	42,003,796	10,404,705
Deposits from customers Provision for employee benefits	14 15	858,618,040 4,323,740	213,692,892 1,076,093	322,595,429	79,909,693
Other liabilities	16	64,295,429	16,001,848	38,400,976	9,512,255
Bankoverdraft		-	-	963,916	238,770
Borrowings	17	1,088,456,511	270,895,100	830,007,983	205,600,195
Current income tax liability	12(b)	20,523,933	5,107,997	13,836,836	3,427,505
Total liabilities		2,112,683,877	525,804,847	1,247,808,936	309,093,123
Equity					
Share capital	18	120,000,000	29,865,605	71,684,100	17,756,775
Advance capital contribution	19	20,846,600	5,188,303	-	-
Reserves Potoined comings		110,415,116	27,480,118	7,168,410	1,775,677
Retained earnings		102,221,230	25,440,824	172,753,435	42,792,528
Total equity		353,482,946	87,974,850	251,605,945	62,324,980
TOTAL LIABILITIES AND EQU	ITY	2,466,166,823	613,779,697	1,499,414,881	371,418,103

#### Income statement for the year ended 31 December 2018

	Note	Year e 31 Deœm KHR'000		Year e 31 Decem KHR'000	
Interest income Interest expense	20 21	292,192,298 (126,351,823)	72,720,831 (31,446,447)	235,190,188 (85,834,577)	58,258,654 (21,261,971)
Net interest income		165,840,475	41,274,384	149,355,611	36,996,683
Other income Commission expenses Personnel expenses Depreciation Amortisation General and administrative expenses (Loss)/gain on foreign exchange	22 23 24 10 11 25	78,684,898 (2,398,475) (76,035,389) (3,943,169) (226,193) (42,675,243) (309,557)	19,583,101 (596,933) (18,923,691) (981,376) (56,295) (10,621,016) (77,043)	35,729,664 (1,701,056) (58,032,093) (3,757,136) (130,353) (30,224,374) 1,335,467	8,850,548 (421,366) (14,375,054) (930,675) (32,290) (7,486,840) 330,807
Operating profit		118,937,347	29,601,131	92,575,730	22,931,813
Allowance for bad and doubtful financial instruments	8	(17,159,025)	(4,270,539)	(15,875,380)	(3,932,470)
Profit before income tax		101,778,322	25,330,592	76,700,350	18,999,343
Income tax expense	12(c)	(20,747,921)	(5,163,743)	(15,509,521)	(3,841,843)
Net profit for the year		81,030,401	20,166,849	61,190,829	15,157,500

# Statement of changes in equity for the year ended 31 December 2018

	Share capital KHR'000	Reserves KHR'000	Advance capital contribution KHR'000	Retained earnings KHR'000	Total KHR'000
At 1 January 2017 Transfer from retained earnings	23,368,200 48,315,900	4,861,722	-	167,684,666 (48,315,900)	195,914,588 -
Dividends paid Transfer to reserve	-	- 2,306,688	-	(5,499,472) (2,306,688)	(5,499,472)
Net profit for the year	-	-	-	61,190,829	61,190,829
As at 31 December 2017	71,684,100	7,168,410		172,753,435	251,605,945
(US\$ equivalents – Note 4)	17,756,775	1,775,677	-	42,792,528	62,324,980
At 1 January 2018 Transfer from retained earnings	71,684,100 48,315,900	7,168,410	-	172,753,435 (48,315,900)	251,605,945
Additional capital Transfer to reserve	40,313,900 - -	- - 103,246,706	20,846,600	(48,313,900) - (103,246,706)	20,846,600
Net profit for the year	-	-	-	81,030,401	81,030,401
As at 31 December 2018	120,000,000	110,415,116	20,846,600	102,221,230	353,482,946
(US\$ equivalents – Note 4)	29,865,605	27,480,118	5,188,303	25,440,824	87,974,850

# Statement of cash flows for the year ended 31 December 2018

	Note		ended nber 2018 US\$ (Note 4)	Year 31 Decen KHR'000	
Cash flows from operating activities					
Profit before income tax		101,778,322	25,330,592	76,700,350	18,999,343
Adjustments for: Depreciation	10	3,943,169	981,376	3,757,136	930,675
Amortisation	11	226,193	56,295	130,353	32,290
Allowance for bad and doubtful loans Allowance for deposit and placement	8	16,066,592	3,998,654	15,875,380	3,932,470
with banks Disposals and written-off of property	7	1,092,433	271,885	-	-
and equipment		(156,553)	(38,963)	(53,255)	(13,192)
Net interest income		(165,840,475)	(41,274,384)	(149,355,611)	(36,996,683)
Changes in:		(42,890,319)	(10,674,545)	(52,945,647)	(13,115,097)
Reserve requirements with the NBC		(57,536,121)	(14,319,592)	(28,733,526)	(7,117,545)
Balances with banks		4,844,400	1,205,674	(4,844,400)	(1,200,000)
Loans to customers		(660,902,612)	(164,485,468)	(430,069,682)	(106,532,000)
Other receivables		(15,707,998)	(3,909,407)	(4,422,745)	(1,095,553)
Deposits from customers		536,022,611	133,405,329	268,694,661	66,558,004
Deposits from banks and other financial institutions		34,462,428	8,577,010	17,781,744	4,404,693
Other liabilities		18,225,827	4,536,045	12,734,188	3,154,369
Cash used in operations		(183,481,784)	(45,664,954)	(221,805,407)	(54,943,129)
Interest received		287,773,874	71,621,173	236,197,978	58,508,293
Interest paid		(114,359,457)	(28,461,786)	(80,133,117)	(19,849,670)
Income tax paid		(17,238,339)	(4,290,278)	(16,579,157)	(4,106,800)
Net cash used in operating activities		(27,305,706)	(6,795,845)	(82,319,703)	(20,391,306)
Cash flows from investing activities					
Capital guaranteed deposit with the NBC	;	(4,831,590)	(1,202,486)	(4,831,590)	(1,196,827)
Acquisition of property and equipment		(2,997,049)	(745,906)	(1,985,018)	(491,706)
Acquisition of intangible assets Proceeds from disposals of		(1,342,238)	(334,056)	(1,168,196)	(289,373)
property and equipment		165,991	41,312	66,704	16,523
Net cash used in investing activities		(9,004,886)	(2,241,136)	(7,918,100)	(1,961,383)
		-	· · · · · · · · · · · · · · · · · · ·		

# Statement of cash flows (continued) for the year ended 31 December 2018

	Note	31 Dece	r ended ember 2018 US\$ (Note 4)		ended nber 2017 US\$ (Note 4)
<b>Cash flows from financing activities</b> Proceeds from borrowings Repayments of borrowings Advance capital contribution Dividend paid		590,585,241 (332,136,713) 20,846,600 -	146,984,878 (82,662,199) 5,188,303	466,832,214 (345,112,644) - (5,499,472)	115,638,399 (85,487,402) (1,362,267)
Net cash generated from financing activities		279,295,128	69,510,983	116,220,098	28,788,730
Net increase in cash and cash equivalents Cash and cash equivalents at 1 January Currency translation differences Cash and cash equivalents at 31 December	26	242,984,536 126,552,514 - 369,537,050	60,474,002 31,348,158 148,235 91,970,395	25,982,295 100,570,219 - 126,552,514	6,436,041 24,912,117 - 31,348,158

#### Significant non-cash transactions:

During the year there was the following significant non-cash transactions:

	Year ended 31 December 2018		Year e 31 Decem	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Conversion of the retained earnings to the share capital Transfer from retained earnings to	48,315,900	12,025,000	48,315,900	11,968,268
reserve	103,246,706	25,696,000	-	

## Notes to the financial statements for the year ended 31 December 2018

These notes form an integral part and should be read in conjunction with the accompanying financial statements.

#### 1. Reporting entity

LOLC (Cambodia) Plc. (formerly known as Thaneakea Phum (Cambodia) Ltd.) ("the Company"), a licensed micro-finance institution, incorporated in the Kingdom of Cambodia and registered with the Ministry of Commerce as a public limited liability company under the registration number Co. 1413 E/2002 and changed to the registration number 00012829, dated 23 May 2002 and latest renewed on 28 September 2015. After a change in the shareholding structure in September 2014, the Company became a subsidiary of LOLC Micro Investments Ltd., a company incorporated in Sri Lanka. The ultimate parent is Lanka ORIX Leasing Company PLC, a company incorporated in Sri Lanka and listed on the Colombo Stock Exchange.

On 16 September 2017, LOLC Micro investments Ltd. and DWM Investment Asia Ltd, transferred/sold all their shareholding of 96.97% to LOLC Private Limited. This was subsequently approved by the NBC on 28 November 2017. In addition, the subject shares were approved for the change in ownership by the NBC on 14 March 2018 and endorsed by the MoC on 25 June 2018.

The principal activity of the Company is to provide micro-finance services (deposit-taking and lending) to the rural population, micro-enterprises and small and medium enterprises through its head office in Phnom Penh and its various branches in the Kingdom of Cambodia. Financial services are provided either through village banks made up of solidarity groups of two to seven members each as well as to individuals.

On 11 September 2015, the Company obtained a Micro-finance Deposit Taking Institution ("MDI") license to conduct deposit taking business from the National Bank of Cambodia.

The Company has 77 office locations (76 branches and a head office in Phnom Penh). The Company's registered office is at Building No. 666B, Street 271, Sangkat Boeng Tumpun 2, Khan Mean Chey, Phnom Penh, Kingdom of Cambodia.

On 8 May 2018, the shareholders of the Company resolve to authorise the Company to issue corporate bond for additional source of fund to the existing local and international lenders. The request was approved by the NBC on 22 February 2019.

As at 31 December 2018, the Company had 2,327 employees (31 December 2017: 2,065 employees).

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 2. Basis of preparation

#### (a) Statement of compliance

These financial statements have been prepared in accordance with Cambodian Accounting Standards ("CAS") and the guidelines of the National Bank of Cambodia relating to the preparation and presentation of financial statements.

The financial statements were approved by the Board of Directors and authorised for issue on 18 March 2019.

#### (b) Basis of measurement

The financial statements have been prepared on the historical cost basis.

#### (c) Functional and presentation currency

The Company transacts its business and maintains its accounting records in three currencies, Khmer Riel ("KHR"), United States Dollars ("US\$") and Thai Baht ("THB"). Management have determined the KHR to be the Company's functional and presentation currency as it reflects the economic substance of the underlying events and circumstances of the Company.

Transactions in currencies other than KHR are translated into KHR at the exchange rate ruling at the dates of the transactions. Monetary assets and liabilities denominated in currencies other than KHR at the reporting date are translated into KHR at the rates of exchange ruling at that date. Exchange differences arising on translation are recognised in the income statement.

#### (d) Use of estimates and judgements

The preparation of financial statements in accordance with CAS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements, and the reported amounts of incomes and expenses during the reporting year. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Although these estimates and judgements are based on the management's best knowledge of current event and actions, actual results ultimately may differ from those estimates.

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 2. Basis of preparation (continued)

#### (d) Use of estimates and judgements (continued)

The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed below.

#### (ii) Impairment losses on loans and advances to customers and balances with banks

The Company follow the mandatory loan classification and provisioning as required by the National Bank of Cambodia's Prakas No. B7-017-344 dated 1 December 2017 and Circular No. B7-018-001 Sor Ror Chor Nor dated 16 February 2018 on credit risk classification and provision on impairment for banks and financial institutions. Loans and advances, other financial products and off-balance sheet financial commitments are classified into five classifications and the regulatory allowance is made depending on the classification concerned, regardless of the assets (except cash) pledged as collateral. The Directors believe that the loan aging (by past due days) as a basis to determine the loan classification is appropriate to determine the adequacy of its impairment losses on loans and advances so as to follow this Prakas.

(iii) Taxes

Taxes are calculated on the basis of current interpretation of the tax regulations. However, these regulations are subject to periodic variation and the ultimate determination of tax expenses will be made following inspection by tax authorities.

Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will have an impact on the income tax and deferred tax provisions in the period in which such determination is made.

#### (iv) Seniority indemnity

The present value of back pay seniority indemnity obligation depends on a number of factors that are determined by management using a number of assumptions such as turnover rates. The assumptions used in determining the net cost for back pay seniority indemnity include discount rate. The management used the average fixed deposit interest rate from other banks and MFIs as a discount rate to determine the present value of the estimated future cash outflows expected to be required to settle the back pay seniority indemnity obligation.

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 2. Basis of preparation (continued)

#### (e) New financial reporting framework

On 28 August 2009, the National Accounting Council of the Ministry of Economy and Finance ("the National Accounting Council" or "NAC") announced the adoption of Cambodian International Financial Reporting Standards ("CIFRS") which are based on all standards published by the International Accounting Standard Board ("IASB"), including the related interpretations and amendments. Public accountable entities are required to prepare their financial statements in accordance with CIFRS for accounting period beginning on or after 1 January 2012.

Circular 058 MoEF.NAC dated 24 March 2016 issued by the National Accounting Council of the Ministry of Economy and Finance allowed banks and financial institutions to further delay adoption of CIFRS until periods beginning on or after 1 January 2019.

#### 3. Significant accounting policies

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

#### (a) Financial instruments

The Company's financial assets and liabilities include cash and cash equivalents, originated loans and receivables, investments, deposits and other receivables, borrowings and other payables.

#### (b) Basis of aggregation

The Company's financial statements comprise the financial statements of the head office and its branches. All inter-branch balances and transactions have been eliminated.

#### (c) Cash and cash equivalents

Cash and cash equivalents consist of cash and bank balances, demand deposits and shortterm highly liquid investments with original maturities of three months or less when purchased that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

#### (d) Loans to customers

Loans to customers are stated in the balance sheet at the amount of principal outstanding less any amounts written off and the allowance for bad and doubtful loans.

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 3. Significant accounting policies (continued)

#### (e) Allowance for bad and doubtful loans

In compliance with NBC Guidelines, all loans to customers are classified according to the repayment capacity of the counterparty. This repayment capacity is assessed through past payment experience, financial condition of the borrower, business prospective and cash flow projections, borrowers' ability and willingness to repay, financial environment, and quality of documentation.

In addition to the above qualitative information, the number of days past due is taken into account as follows:

Classification	Number of days past due	Allowance
Short-term loans (less than or equal on	e year):	
Normal/standard	<15 days	1%
Special mention	15 days – 30 days	3%
Substandard	31 days – 60 days	20%
Doubtful	61 days – 90 days	50%
Loss	≥91 days	100%
Long-term loans (more than one year):		
Normal/standard	<30 days	1%
Special mention	≥ 30 days – 89 days	3%
Substandard	≥ 90 days – 179 days	20%
Doubtful	≥ 180 days – 359 days	50%
Loss	More than 359 days	100%

The allowance for bad and doubtful loan for specific allowance is calculated as a percentage of the loans outstanding at the time the loan is classified and is charged as an expense in the interim income statement.

In determining the above allowance, any collateral value other than cash deposits which has been pledged is disregarded except that, in the case of a loan classified as "loss", all collateral may be utilised, at market values approved by the NBC.

The adequacy of the allowance for bad and doubtful loans is evaluated monthly by the management. Factors considered in evaluating the adequacy of the allowance include the size of the portfolio, previous loss experience, current economic conditions and their effect on clients, the financial situation of clients and the performance of loans in relation to contract terms.

An uncollectible loan or portion of a loan classified as bad is written off after taking into consideration the realisable value of the collateral, if any, when in the judgment of the management there is no prospect of recovery.

Recoveries on loans previously written off and reversal of previous allowances are disclosed as other income in the income statement.

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 3. Significant accounting policies (continued)

#### (f) Interest in suspense

Interest in suspense represents interest on non-performing loans to customers, that is recorded as an allowance rather than income until it is realised on a cash basis.

Interest in suspense is disclosed as a deduction from interest receivables.

#### (g) Balances with the NBC and banks

Balances with the NBC, excluding statutory deposits and banks are carried at cost less any allowance for uncollectible amount.

#### (h) Statutory deposits

Statutory deposits, which is included in balances with the NBC, are maintained with the NBC in compliance with the Cambodian Law on Banking and Financial Institutions and are determined by defined percentage of minimum share capital and the customers' deposits as required by NBC. Statutory deposits are stated at cost.

#### (i) Other assets

Other assets are carried at cost. An estimate is made for doubtful receivables based on a review of outstanding amounts at the end of the reporting date.

#### (j) Investment

Investment in Credit Bureau of Cambodia ("CBC") is stated at cost less any impairment allowance to recognise non-temporary declines in the value of the investment.

#### (k) Property and equipment

(i) Items of property and equipment are measured at cost less accumulated depreciation and accumulated impairment losses, if any. When parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 3. Significant accounting policies (continued)

#### (k) Property and equipment (continued)

(ii) Depreciation is recognised in the income statement on a straight-line basis over the estimated useful lives of the individual assets as follows:

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	i cai s
Office furniture and equipment	3-5
Motor vehicles	4 - 5
Computer equipment	3
Leasehold improvements - Shorter of	
its useful life and contractual terms	5-7

Work in progress is not depreciated until they are ready for use as intended by the management.

- (iii) Subsequent expenditure relating to an item of property and equipment that has already been recognised is added to the carrying amount of the asset when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing asset, will flow to the Company. All other subsequent expenditure is recognised as an expense in the period in which it is incurred.
- (iv) Gains or losses on disposal of an item of property and equipment are determined by comparing the proceeds from disposal with the carrying amount of property and equipment and are recognised net within "other income" in the income statement.
- (v) Fully depreciated property and equipment are retained in the financial statements until they are disposed of or written-off.

#### (I) Intangible assets

Intangible assets, which comprise acquired computer software licenses and related costs, are stated at cost less accumulated amortisation and impairment loss. Acquired computer software licenses are capitalised on the basis of the cost incurred to acquire the specific software and bring it to use.

Intangible assets are amortised over their estimated useful lives from 5 to 20 years using the straight-line method.

Costs associated with the development or maintenance of computer software are recognised as expenses when incurred.

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 3. Significant accounting policies (continued)

#### (m) Impairment

#### (i) Financial assets

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset. This does not apply to loans to customers which has a separate accounting policy stated in Note 3(e).

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in the income statement.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised.

#### (ii) Non-financial assets

The carrying amounts of the Company's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less cost to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit").

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its estimated recoverable amount. Impairment losses are recognised in the income statement.

#### (n) Deposits from customers

Deposits from customers are stated at cost.

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 3. Significant accounting policies (continued)

#### (o) Borrowings

Borrowings are stated at the amount of the principal outstanding. Fees paid on the establishment of borrowing facilities are capitalised and amortised on straight line basis over the period of each borrowing facilities to the income statement.

Borrowing costs (interest expense) shall be recognised as an expense in the period in which they are incurred, except to the extent that they are directly attributable to the acquisition, construction or production of a qualifying asset shall be capitalised as part of the cost of that asset. Capitalisation of borrowing costs shall cease when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are complete.

#### (p) Subordinated debts

Subordinated debts are treated as financial liabilities when there are contractual obligations to deliver cash or financial assets to the other entity or to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the Company, if otherwise, it is treated as equity.

The subordinated debts which are approved by the NBC are included as a Tier II line item in the calculation of the Company's net worth in accordance with the guidelines of the NBC.

#### (q) Long-term employee benefits

The Company's net obligation in respect of long-term employee benefits is the amount of the benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value. Remeasurements are recognised in profit or loss in the period in which they arise.

#### (r) Provisions

Provisions are recognised if, as a result of a past event, the Company has a legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 3. Significant accounting policies (continued)

#### (s) Income and expense recognition

Interest income on loans is recognised on an accruals basis. Where a loan becomes non-performing, the recording of interest as income is suspended until it is realised on a cash basis.

Loan fee income is calculated using the principal and the applicable fee rate and is recognised as income when the loan is disbursed to customers.

Interest expenses on borrowings and subordinated debts are recognised on an accruals basis.

#### (t) Fee and commission income

The Company earns fee and commission income from a diverse range of services it provides to its customers, mainly from loan processing.

Fee and commission income is recognised when the service is provided to customers.

#### (u) Operating leases

Payments made under operating leases are recognised in the income statement on a straightline basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expenses, over the term of lease.

#### (v) Income tax

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous year.

Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates expected to be applied to temporary differences when they reverse, based on the law that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they related to income taxes levied by the same tax authority on the same taxable entity.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which temporary difference can be utilised.

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 3. Significant accounting policies (continued)

#### (v) Income tax (continued)

Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (w) Reserves

- (i) The reserves are transferred from retaining earnings, according to the borrowing agreement between Instituto De Crédito Oficial ("ICO") of the Kingdom of Spain and the Company, whereby the Company is required, during the life of the borrowing, to transfer each year to a separate reserves at 3.5% of the outstanding principal borrowing from ICO, under the Spanish Microfinance Program. These reserves are for Institutional Strengthening, and still retained in the other reserves account of the life of the loan, except otherwise to be agreed by ICO.
- (ii) General reserves are set up for any overall financial risk of the Company. The Board of Directors exercises its discretion for the use and maintenance of the general reserves by transferring from retained earnings.

#### (x) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

Under the Law on Banking and Financial Institutions, related parties include individuals who hold directly or indirectly a minimum of 10% of the capital of the Company or voting rights therefore, or who participates in the administration, direction, management or the design and implementation of the internal controls of the Company.

#### 4. Translation of Khmer Riels into United States Dollars

The financial statements are stated in the Khmer Riel. The translations of the Khmer Riel amounts into the United States Dollars are included solely for presentation purposes and have been made using the prescribed official exchange rate of US\$1: KHR4,018 published by the NBC on 31 December 2018 (31 December 2017: KHR4,037). These convenience translations should not be construed as representations that the Khmer Riel amounts have been, could have been, or could in the future be, converted into the United States Dollars at this or any other rate of exchange.

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 5. Cash on hand

	As at 31 December 2018		As at 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Head office Branches	3,874,073 45,145,320	964,179 11,235,769	1,212,745 16,988,811	300,408 4,208,276
	49,019,393	12,199,948	18,201,556	4,508,684

The above amounts are analysed by currencies as follows:

		As at 31 December 2018		As at 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)	
Khmer Riel US Dollars Thai Baht	7,062,355 40,653,255 1,303,783	1,757,679 10,117,784 324,485	4,062,198 13,539,073 600,285	1,006,242 3,353,746 148,696	
	49,019,393	12,199,948	18,201,556	4,508,684	

#### 6. Balances with the National Bank of Cambodia

		As at 31 December 2018		As at 31 December 2017	
	Note	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Current accounts Capital guarantee Reserve requirement	(a) (b)	211,274,359 12,000,000 94,248,047	52,581,971 2,986,560 23,456,458	18,223,246 7,168,410 36,711,926	4,514,056 1,775,677 9,093,864
		317,522,406	79,024,989	62,103,582	15,383,597

#### (a) Capital guarantee

The statutory deposits are maintained with the NBC in compliance with Prakas No. B7-07-163 on the Licensing of Micro-Finance Deposit taking Institutions, the amounts of which are determined at 10% of the Company's registered share capital.

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 6. Balances with the National Bank of Cambodia (continued)

#### (a) Capital guarantee (continued)

The statutory deposit on registered share capital is refundable when the Company voluntarily liquidates and has no deposit liabilities.

The statutory deposit on registered capital placed with NBC earns interest at the rate of 3% per annum (2017: 3% per annum).

#### (b) Reserve requirement

The reserve requirement represents the minimum reserve requirement which is calculated at 8% of the total deposits from customers as required by Prakas B7-07-163 on Licensing of Micro-finance Deposit Taking Institutions.

The reserve requirement on customers' deposits fluctuates depending on the level of the customers' deposits. The reserve requirement relating to customers' deposits does not earn interest.

#### 7. Balances with banks

	As at 31 December 2018		As at 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Current accounts Savings accounts Fixed term accounts	41,057,816 68,185,482 -	10,218,471 16,970,005 -	26,161,697 64,929,931 4,844,400	6,480,480 16,083,708 1,200,000
Regulatory allowances (Note 8)	109,243,298 (1,092,433)	27,188,476 (271,885)	95,936,028 -	23,764,188 -
	108,150,865	26,916,591	95,936,028	23,764,188

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 7. Balances with banks (continued)

Balances with banks analysed as follows:

		As at 31 December 2018		As at 31 December 2017	
		KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
(a)	By currency:				
	Khmer Riel US Dollars Thai Baht	16,067,558 87,431,482 5,744,258	3,998,894 21,759,951 1,429,631	39,956,002 54,103,347 1,876,679	9,897,449 13,401,869 464,870
	-	109,243,298	27,188,476	95,936,028	23,764,188
(b)	By maturity:				
	Within 1 month 3 - 12 months	109,243,298 -	27,188,476	91,091,628 4,844,400	22,564,188 1,200,000
		109,243,298	27,188,476	95,936,028	23,764,188
(c)	By interest rate (per annur	n):			
	Current accounts Savings accounts Fixed deposits	0% - 1.75% 0.20% - 2.00% N/A			0% 5% – 1.50% 5% – 4.75%

# Notes to the financial statements (continued) for the year ended 31 December 2018

#### 8. Loans to customers – net

	As 31 Decen		-	As at ember 2017
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Group loans:				
Fixed term	36,427,565	9,066,094	63,755,342	15,792,753
End of cycle	151,811,520	37,782,857	117,943,196	29,215,555
Individual loans:				
Fixed term	1,540,976,788	383,518,364	930,005,172	230,370,367
End of cycle	211,849,035	52,724,996	179,846,476	44,549,536
Staff loans	17,691,324	4,403,018	15,003,961	3,716,611
-	1,958,756,232	487,495,329	1,306,554,147	323,644,822
Allowance for bad and doubtful lo	ans:			
Specific allowance	(10,681,315)	(2,658,366)	(9,833,443)	(2,435,829)
General allowance	(19,399,150)	(4,828,061)	(12,880,957)	(3,190,725)
-	(30,080,465)	(7,486,427)	(22,714,400)	(5,626,554)
	1,928,675,767	480,008,902	1,283,839,747	318,018,268

Allowance for impairment losses recognised in income statement is as follows:

	As at 31 December 2018 KHR'000 US\$ (Note 4)		As at 31 December 2017 KHR'000 US\$ (Note 4)	
Allowance for loan losses Regulatory allowance for balances with banks	16,066,592	3,998,654	15,875,380	3,932,470
	1,092,433	271,885	-	-
	17,159,025	4,270,539	15,875,380	3,932,470

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 8. Loans to customers – net (continued)

The movements in allowance for bad and doubtful loans to customers were as follows:

	Year ended 31 December 2018		Year ended 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
At 1 January Allowance for the year Written off during the year Loss on foreign exchange Currency translation differences _	22,714,400 16,066,592 (8,538,802) (161,725)	5,653,161 3,998,654 (2,125,137) (40,251)	12,107,033 15,875,380 (5,276,130) 8,117	2,999,018 3,932,470 (1,306,943) 2,009 -
At 31 December	30,080,465	7,486,427	22,714,400	5,626,554

Loans to customers are analysed as follows:

			s at nber 2018	As at 31 December 2017	
		KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
(a)	By maturity:				
	Within 1 month 2 to 3 months 4 - 12 months Over 12 months	65,531,462 145,341,115 546,109,615 1,201,774,040 1,958,756,232	16,309,473 36,172,502 135,915,783 299,097,571 487,495,329	44,575,745 91,336,485 420,516,609 750,125,308 1,306,554,147	11,041,800 22,624,841 104,165,620 185,812,561 323,644,822
(b)	By currency:				
	Khmer Riel US Dollars Thai Baht	376,639,935 1,468,871,736 113,244,561 1,958,756,232	93,738,162 365,572,856 28,184,311 487,495,329	290,019,103 936,725,722 79,809,322 1,306,554,147	71,840,253 232,035,106 19,769,463 323,644,822

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 8. Loans to customers – net (continued)

Loans to customers are analysed as follows: (continued)

		As at 31 December 2018 KHR'000 US\$ (Note 4)			s at mber 2017 US\$ (Note 4)
(c)	By economic sector:				
	Agriculture Household/family Trade and commerce Services Construction Transportation Other categories	710,998,374 554,624,663 324,788,234 278,768,720 60,072,943 8,615,126 20,888,172 1,958,756,232	176,953,304 138,035,008 80,833,309 69,379,970 14,950,956 2,144,133 5,198,649 487,495,329	227,096,501 144,212,153 21,548,802 3,242,308	151,914,199 71,756,777 56,253,778 35,722,604 5,337,826 803,148 1,856,490 323,644,822
(d)	By residency status:				
	Residents	1,958,756,232	487,495,329	1,306,554,147	323,644,822
(e)	<b>By relationship:</b> External customers Staff loans Related parties	1,941,064,908 17,554,677 136,647 1,958,756,232	4,369,009 34,009	1,291,550,186 14,882,851 121,110 1,306,554,147	319,928,211 3,686,611 30,000 323,644,822

Secured loans are those loans guaranteed by land ownership either soft and hard title deed.

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 8. Loans to customers – net (continued)

Loans to customers are analysed as follows: (continued)

		A	s at	Asat	
		31 Dece KHR'000	mber 2018 US\$ (Note 4)		ember 2017 US\$ (Note 4)
(f)	By performance:				
	Standard loans: Secured Unsecured Special mentioned: Secured Unsecured Sub-standard loans: Secured Unsecured Doubtful loans: Secured Unsecured Loss loans: Secured Unsecured	1,755,410,399 184,504,489 2,228,930 434,819 2,572,807 577,559 4,905,424 1,206,375 5,399,587 1,515,843	45,919,485 554,736 108,218 640,320 143,743 1,220,862 300,243 1,343,849 377,263	1,112,478,312 175,671,301 1,845,924 541,460 2,592,043 871,490 4,434,643 2,537,591 3,504,687 2,076,696 1,306,554,147	275,570,550 43,515,309 457,251 134,124 642,072 215,876 1,098,500 628,583 868,141 514,416 323,644,822
(g)	By locations:				
	Head office Branches			2,617,474 1,303,936,673 1,306,554,147	648,371 322,996,451 323,644,822
<i>(</i> b)	By interest rate (per menth	As at 31 December 2018			As at ember 2017
(h)	<b>By interest rate (per month</b> Khmer Riel US Dollars Thai Baht		1.50% 1.50% 1.50%	1.20	% - 3.50% % - 3.00% % - 3.50%

## Notes to the financial statements (continued) for the year ended 31 December 2018

#### 8. Loans to customers - net (continued)

In order to comply with the Prakas No. B7-017-109 on the interest rate cap issued by the NBC on 13 March 2017, the Company cap the interest rate to a maximum of 18% per annum for new loan contract entered from 1 April 2017.

#### 9. Other assets

	As a 31 Deceml KHR'000		As a 31 Decemt KHR'000	
Interest receivable Interest in suspense	20,760,433 (2,500,378)	5,166,857 (622,294)	16,468,122 (2,626,489)	4,079,297 (650,604)
Net interest receivable Prepayments Unamortised borrowing fees Others	18,260,055 6,310,323 4,926,726 14,608,775 44,105,879	4,544,563 1,570,513 1,226,164 3,635,833 10,977,073	13,841,633 4,379,063 3,465,250 2,293,225 23,979,171	3,428,693 1,084,732 858,373 568,051 5,939,849

# Notes to the financial statements (continued) for the year ended 31 December 2018

## 10. Property and equipment

31 December 2018	Office fumiture and equipment KHR'000	Motor vehicles KHR'000	Computer equipment KHR'000	Leasehold improvements KHR'000	Total KHR'000
<b>Cost</b> At 1 January 2018 Additions Disposals Write off	2,622,768 563,394 (41,886) (23,765)	12,458,251 645,154 (321,891) (186,827)	6,330,598 1,481,947 (68,890) (136,552)	1,080,946 306,554 - -	22,492,563 2,997,049 (432,667) (347,144)
At 31 December 2018	3,120,511	12,594,687	7,607,103	1,387,500	24,709,801
Less: Accumulated depreciation					
At 1 January 2018 Depreciation for the year Disposals Write off	1,770,988 551,011 (41,886) (22,821)	9,256,663 1,617,382 (321,891) (183,677)	3,585,914 1,613,922 (65,619) (134,478)	378,899 160,854 - -	14,992,464 3,943,169 (429,396) (340,976)
At 31 December 2018	2,257,292	10,368,477	4,999,739	539,753	18,165,261
Carrying amounts					
At 31 December 2018	863,219	2,226,210	2,607,364	847,747	6,544,540
US\$ equivalents – Note 4	214,838	554,059	648,921	210,988	1,628,806

# Notes to the financial statements (continued) for the year ended 31 December 2018

## 10. Property and equipment (continued)

31 December 2017	Office fumiture and equipment KHR'000	Motor vehicles KHR'000	Computer equipment KHR'000	Leasehold improvements KHR'000	Work in progress KHR'000	Total KHR'000
Cost						
At 1 January 2017 Additions Transfer Disposals Write off	2,355,703 308,992 - (17,910) (24,017)	11,689,221 957,756 - (188,726) -	3,896,699 667,659 1,990,463 (58,969) (165,254)	1,030,335 50,611 - -	1,990,463 - (1,990,463) - -	20,962,421 1,985,018 - (265,605) (189,271)
At 31 December 2017	2,622,768	12,458,251	6,330,598	1,080,946	-	22,492,563
Less: Accumulated depreciation						
At 1 January 2017 Depreciation for the year Disposals Write off	(1,234,939) (574,094) 15,906 22,139	(7,560,601) (1,879,200) 183,138 -	(2,645,731) (1,160,427) 55,134 165,110	(235,484) (143,415) - -		(11,676,755) (3,757,136) 254,178 187,249
At 31 December 2017	(1,770,988)	(9,256,663)	(3,585,914)	(378,899)	-	(14,992,464)
Carrying amounts						
At 31 December 2017	851,780	3,201,588	2,744,684	702,047		7,500,099
US\$ equivalents – Note 4	210,994	793,061	679,882	173,903		1,857,840

# Notes to the financial statements (continued) for the year ended 31 December 2018

## 11. Intangible assets

31 December 2018	Work in progress KHR'000	Software and license KHR'000	Total KHR'000
Cost			
At 1 January 2018	-	3,748,788	3,748,788
Additions	910,792	431,446	1,342,238
At 31 December 2018	910,792	4,180,234	5,091,026
Less: Accumulated amortisation			
At 1 January 2018 Amortisation for the year	-	359,024 226,193	359,024 226,193
At 31 December 2018	-	585,217	585,217
Carrying amounts			
At 31 December 2018	910,792	3,595,017	4,505,809
US\$ equivalents – Note 4	226,678	894,728	1,121,406
31 December 2017			
Cost			
At 1 January 2017	2,298,578	282,014	2,580,592
Additions	406,560	761,636	1,168,196
Transfer	(2,705,138)	2,705,138	-
At 31 December 2017	-	3,748,788	3,748,788
Less: Accumulated amortisation			
At 1 January 2017 Amortisation for the year	-	(228,671) (130,353)	(228,671) (130,353)
At 31 December 2017	-	(359,024)	(359,024)
Carrying amounts			
At 31 December 2017	-	3,389,764	3,389,764
US\$ equivalents – Note 4		839,674	839,674

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 12. Income tax

### (a) Deferred tax assets, net

	As at 31 December 2018		As at 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Deferred tax assets, net	7,581,894	1,886,982	4,404,379	1,091,003

Movement in net deferred tax is as follows:

	Year e 31 Decem		Year ended 31 December 2017		
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)	
At 1 January Credited to income statement Currency translation differences	4,404,379 3,177,515 	1,091,003 790,820 5,159	3,444,234 960,145 -	853,167 237,836 -	
At 31 December	7,581,894	1,886,982	4,404,379	1,091,003	

Movements of deferred tax assets, net are attributable to the following:

	Year ended 31 December 2018		Year ended 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Allowance for loan losses Staff bonuses Unrealised foreign exchange Depreciation and amortisation Other accruals	1,297,375 1,715,556 61,912 102,672	322,891 426,968 15,409 25,552	787,626 42,199 267,093 24,707 (161,480)	195,102 10,453 66,161 6,120 (40,000)
	3,177,515	790,820	960,145	237,836

# Notes to the financial statements (continued) for the year ended 31 December 2018

## 12. Income tax (continued)

### (b) Current income tax liability

	Year ended 31 December 2018		Year ended 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
At 1 January Current income tax expense Income tax paid Currency translation differences	13,836,836 23,925,436 (17,238,339) -	3,427,505 5,954,563 (4,290,278) 16,207	13,946,327 16,469,666 (16,579,157) -	3,454,626 4,079,679 (4,106,800) -
At 31 December	20,523,933	5,107,997	13,836,836	3,427,505

#### (c) Income tax expense

		Year ended 31 December 2018		ended nber 2017
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Current income tax	23,925,436	5,954,563	16,469,666	4,079,679
Deferred tax	(3,177,515)	(790,820)	(960,145)	(237,836)
	20,747,921	5,163,743	15,509,521	3,841,843

In accordance with Cambodian Law on Taxation, the Company has an obligation to pay corporate income tax at the rate of 20% of taxable profits.

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 12. Income tax (continued)

#### (c) Income tax expense (continued)

The reconciliation of income tax computed at the statutory tax rate to the income tax expense in the income statement is shown as follows:

	Year ended 31 December 2018 KHR'000 US\$ (Note 4)		Year ended 31 December 2017 KHR'000 US\$ (Note 4)	
Profit before income tax	101,778,322	25,330,592	76,700,350	18,999,343
Tax at applicable income tax rate at 20% Non-deductible expenses	20,355,664 392,257 20,747,921	5,066,118 97,625 5,163,743	15,340,070 169,451 15,509,521	3,799,869 41,974 3,841,843

The calculation of income tax is subject to the review and assessment of the tax authorities.

### 13. Deposits from banks and other financial institutions

	As at 31 December 2018		As at 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Savings deposits Term deposits	2,081,407 74,384,817	518,021 18,512,896	229,060 41,774,736	56,740 10,347,965
	76,466,224	19,030,917	42,003,796	10,404,705

The deposits from banks and other financial institutions are in US\$ and bear interest at rates of 5% per annum for savings deposits and term deposits ranging from 2.00% to 6.50% per annum (31 December 2017: 4.50% to 6.50% per annum).

# Notes to the financial statements (continued) for the year ended 31 December 2018

## 14. Deposits from customers

	As at		Asat	
	31 Decer	mber 2018	31 Decer	mber 2017
	KHR'000	US\$	KHR'000	US\$
		(Note 4)		(Note 4)
Savings deposits	97,800,373	24,340,561	36,963,674	9,156,224
Term deposits	760,817,667	189,352,331	285,631,755	70,753,469
	858,618,040	213,692,892	322,595,429	79,909,693

The above amounts are analysed as follows:

	As at 31 December 2018 KHR'000 US\$ (Note 4)		As at 31 December 2017 KHR'000 US\$ (Note 4)	
(a) By maturity:				
Within 1 month 2 to 3 months 4 to 12 months 1 - 5 years Over 5 years	116,935,993 111,713,445 461,874,856 168,093,746 -	29,103,035 27,803,247 114,951,433 41,835,177 -	54,964,756 58,679,318 126,544,648 77,934,496 4,472,211	13,615,248 14,535,377 31,346,210 19,305,052 1,107,806
	858,618,040	213,692,892	322,595,429	79,909,693
(b) By currency:				
Khmer Riel US Dollars Thai Baht	122,762,563 730,013,909 5,841,568	30,553,151 181,685,891 1,453,850	54,270,489 265,696,480 2,628,460	13,443,272 65,815,328 651,093
(c) By relationship:	858,618,040	213,692,892	322,595,429	79,909,693
Third parties Staff Related parties	839,824,248 15,396,780 3,397,012 858,618,040	209,015,492 3,831,951 845,449 213,692,892	315,647,751 3,944,118 3,003,560 322,595,429	78,188,692 976,993 744,008 79,909,693

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 14. Deposits from customers (continued)

The above amounts are analysed as follows: (continued)

	As at 31 December 2018	As at 31 December 2017
(d) By interest rate (per annum)		
Savings deposits	5.00%	1.00% - 5.00%
Fixed deposit	3.25% - 12.00%	5.25% - 10.50%

### 15. Provision for employee benefits

This represents provision for seniority indemnity payments required by Prakas No. 443 issued by the Ministry of Labour and Vocational Training ("MoLVT") on 21 September 2018. This Prakas requires all employees to settle the seniority indemnity to their employee starting from 2019 onward.

The payment is determined at the amounts equal to 15 days of net wage per year. It is also required the employer to settle the retrospective (back-pay) seniority indemnity at a maximum amount of 6 months (depends on the length of the service employee served) to the employee who has seniority before 2019 but not excluding.

Payments is to be made twice a year, in June and December at 7.5 days each. Employee does not entitle to the remaining back-pay seniority indemnity which is not yet due, if he/she resigns from the entity.

#### **Assumptions:**

The following are the principal assumptions at the reporting date.

Discount rate *	7.32%
Term of payments	7.5 days each in June and December
Turnover rate	3.30% - 33.30%

\* As information on Cambodian corporate or government bonds are not readily available, the Company has analysed the medium to long term deposit rates in denomination of US\$ of major banks and Microfinance institution in Cambodia.

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 15. Provision for employee benefits (continued)

Movement of provision for employee benefits is as follows:

	As at 31 December 2018		As at 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
At 1 January Recognised in profit or loss	- 4,323,740	- 1,076,094	-	-
As at 31 December	4,323,740	1,076,094	-	-

## 16. Other liabilities

	As	at	As at 31 December 2017	
	31 Decem	nber 2018		
	KHR'000	US\$	KHR'000	US\$
		(Note 4)		(Note 4)
External customers	28,633,767	7,126,373	16,388,898	4,059,672
Related parties	53,796	13,389	306,298	75,873
Interest payables	28,687,563	7,139,762	16,695,196	4,135,545
Staff bonuses and incentives	14,802,266	3,683,989	12,023,987	2,978,446
Withholding tax payable	1,311,765	326,472	947,097	234,604
Accrued other expenses	7,693,276	1,914,703	877,622	217,395
Other payables	11,800,559	2,936,922	7,857,074	1,946,265
	64,295,429	16,001,848	38,400,976	9,512,255

## 17. Borrowings

	As at 31 December 2018		As at 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Local banks Borrowings from overseas (*)	217,820,699 870,635,812	54,211,224 216,683,876	144,314,272 685,693,711	35,747,900 169,852,295
	1,088,456,511	270,895,100	830,007,983	205,600,195

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 17. Borrowings (continued)

(\*) It included the subordinated debts of KHR 83.57 billion (equivalent to US\$20.8 million) (31 December 2017: KHR42 billion, equivalent to US\$10.4 million) approved by the NBC.

The Company has entered into borrowing agreements with various lenders. The repayments of principal and interest are made either on a monthly, quarterly, semi-annual or annual basis based on the repayment schedule for each of the borrowing agreements.

Movement of borrowings during the year are as follows:

	Year ended 31 December 2018		Year ended 31 December 2017	
	KHR'000 US\$ (Note 4)		KHR'000	US\$ (Note 4)
At 1 January Additional borrowings Repayments Currency translation differences	830,007,983 590,585,241 (332,136,713)	205,600,195 146,984,878 (82,662,198) 972,225	708,288,413 466,832,214 (345,112,644) -	175,449,198 115,638,399 (85,487,402) -
At 31 December	1,088,456,511	270,895,100	830,007,983	205,600,195

Borrowings are analysed as follows:

		at nber 2018	As at 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
(a) By maturity:				
Within 1 month 2 to 3 months 4 to 12 months 1 - 5 years Over 5 years	13,785,613 65,420,993 264,831,618 715,859,579 28,558,708	3,430,964 16,281,979 65,911,304 178,163,161 7,107,692	3,320,804 19,401,773 264,665,534 542,619,872	822,592 4,805,988 65,559,954 134,411,661 -
(b) By currency:	1,088,456,511	270,895,100	830,007,983	205,600,195
Khmer Riel US Dollars Thai Baht	66,752,945 926,219,162 95,484,404 1,088,456,511	16,613,476 230,517,462 23,764,162 270,895,100	35,959,804 722,921,329 71,126,850 830,007,983	8,907,556 179,073,899 17,618,740 205,600,195

# Notes to the financial statements (continued) for the year ended 31 December 2018

## 17. Borrowings (continued)

Borrowings are analysed as follows: (continued)

				at nber 2018 US\$		As at ember 2017 US\$
			NI II V OOO	(Note 4)		(Note 4)
	(c)	By relationship:				
		Third parties Related parties	1,088,456,511 -	270,895,100	807,582,730 22,425,253	200,045,264 5,554,931
			1,088,456,511	270,895,100	830,007,983	205,600,195
				at nber 2018	31 De	As at ecember 2017
	(d)	By interest rate (in curren	cy and per ann	um):		
		Khmer Riel US Dollars Thai Baht	2.55% - 10.50% 2.55% - 1		00% - 12.20% 55% - 10.50% 50% - 10.85%	
18.	Sha	are capital				
				s at mber 2018 US\$ (Note 4)		s at ember 2017 US\$ (Note 4)
	<u> </u>	istered, issued and fully paid share of KHR100,000 each 1.2 million shares	120,000,000	29,865,605	71,684,100	17,756,775

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 18. Share capital (continued)

As at 31 December 2018, the Company's shareholders and their respective interest are as follows:

	31 I % of shareholding	As at December 20 Number of shares	18 Amount KHR'000	31 % of shareholding	As at December 20 Number of shares	17 Amount KHR'000
LOLC Private Limited TPC-ESOP Co., Ltd. (*) LOLC Micro Investments Ltd. DWM Investment Asia Ltd	96.97% 3.03% -	1,163,642 36,358 -	116,364,200 3,635,800 -	- 3.03% 60.00% 36.97%	- 21,719 430,107 265.015	- 2,171,900 43,010,700 26,501,500
Asia Liu	100.00%	1,200,000	120,000,000	100.00%	716,841	71,684,100

(\*) TPC-ESOP is a vehicle through which eligible employees can acquire an ownership interest in the Company. The ESOP serves as an employee benefit that enables employees to contribute long-term growth of the Company.

On 3 November 2016, the Board of Directors resolved to increase the share capital of the Company from KHR23,368,200 thousand (equivalent to US\$5,815,879) to KHR120,000,000 thousand (equivalent to US\$29,865,605) by increasing the number of shares from 233,682 shares to 1,200,000 shares.

The share capital was planned to be paid by way of converting the retained earnings into the registered capital in 2 tranches, 50% of the first tranche amounting to KHR48,315,900 thousand (equivalent to US\$11,968,269) converted by January 2017 and another 50% of the second tranche amounting to KHR48,315,900 thousand (equivalent to US\$12,024,863) was to be converted by January 2018.

On 2 March 2018, the Company sent the request to the NBC to increase the second tranche share capital amounting from KHR71,684,100 thousand (equivalent to US\$17,840,742) to KHR120,000,000 thousand (equivalent to US\$29,865,605). The request was approved by the NBC on 9 May 2018.

On 16 September 2017, LOLC Micro investments Asia Ltd. and DWM Investment Asia Ltd, transferred/sold all their shareholding to LOLC Private Limited. The transaction was approved by NBC on 28 November 2017. The revised Memorandum of articles and association ("MAA") was approved by the NBC on 14 March 2018 and endorsed by the MoC on 25 June 2018.

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 19. Advance capital contribution

On 12 November 2018, the Board of Directors approved to increase the registered capital to KHR140,846,600 thousand via cash capital injection from LOLC Private Limited and TPC-ESOP Co., Ltd amounting to KHR20,215,000 thousand and KHR631,600 thousand, respectively. As of the date of these financial statements, the Company is waiting for the final approval from the NBC and the endorsement on the revised Memorandum of Articles of Association ("MoAA") by the Ministry of the Commerce ("MOC").

### 20. Interest income

		Year ended 31 December 2018		ended nber 2017
	KHR'000 US\$ KHR'000 (Note 4)		KHR'000	US\$ (Note 4)
Loans to customers Placements with banks	291,035,787 1,156,511	72,432,998 287,833	233,429,614 1,760,574	57,822,545 436,109
	292,192,298	72,720,831	235,190,188	58,258,654

### 21. Interest expense

		Year ended 31 December 2018		ended 1ber 2017
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Local borrowings Overseas borrowings Customers' deposits	13,784,477 69,254,520 43,312,826	3,430,681 17,236,068 10,779,698	7,692,264 63,471,478 14,670,835	1,905,441 15,722,437 3,634,093
	126,351,823	31,446,447	85,834,577	21,261,971

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 22. Other income

	Year ended 31 December 2018		Year ended 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Fees and commission on loans Penalty income Recovery from loans written off Gains on disposals of property	71,613,944 4,716,080 1,263,852	17,823,281 1,173,738 314,548	32,258,204 2,333,731 651,884	7,990,638 578,085 161,477
and equipment Others	156,553 934,469	38,963 232,571	53,255 432,590	13,192 107,156
	78,684,898	19,583,101	35,729,664	8,850,548

## 23. Commission expenses

Commission expenses represent payments to the group loan collection coordinators and to Credit Bureau Cambodia ("CBC") on borrowers' information enquiry.

### 24. Personnel expenses

		ended nber 2018	Year ended 31 December 2017		
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)	
Salaries and wages Other short-term benefits	68,251,668 7,783,721	16,986,478 1,937,213	52,306,024 5,726,069	12,956,657 1,418,397	
	76,035,389	18,923,691	58,032,093	14,375,054	

# Notes to the financial statements (continued) for the year ended 31 December 2018

## 25. General and administrative expenses

		ended nber 2018		ended mber 2017
	KHR'000	KHR'000 US\$ (Note 4)		US\$ (Note 4)
Bank and service charges	7 599 056	1 000 740	E 000 019	4 05 4 907
and other fees	7,588,956	1,888,740	5,066,018	1,254,897
Rental expenses	7,206,392	1,793,527	6,339,322	1,570,305
Travelling expenses	3,704,918	922,080	3,419,131	846,948
Office supplies and equipment	1,806,897	449,701	1,323,938	327,951
Marketing expenses	1,394,803	347,139	1,042,779	258,305
Utilities	1,354,888	337,205	1,295,463	320,897
Professional services	1,968,668	489,962	1,635,545	405,139
Communications	1,293,275	321,870	1,144,523	283,508
Security expenses	1,079,717	268,720	1,025,534	254,034
Board of Directors' fees	549,552	136,773	502,503	124,474
Photocopies and printing	283,356	70,522	337,486	83,598
License fees	1,504,081	374,336	1,142,576	283,026
Other expenses	2,700,499	672,100	4,439,574	1,099,721
Other tax expenses	7,815,792	1,945,194	551,681	136,656
Other office expenses	702,480	174,833	577,437	143,036
Other insurance expenses	1,720,969	428,314	380,863	94,345
	42,675,243	10,621,016	30,224,374	7,486,840

## 26. Cash and cash equivalents

		As a 31 Deceml		As at 31 December 2017		
		KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)	
Bank overdrafts		-	-	(963,916)	(238,770)	
Cash on hand	5	49,019,393	12,199,948	18,201,556	4,508,684	
Balances with the National						
Bank of Cambodia	6	211,274,359	52,581,971	18,223,246	4,514,056	
Balances with banks	7	109,243,298	27,188,476	91,091,628	22,564,188	
Cash and cash equivalents		369,537,050	91,970,395	126,552,514	31,348,158	

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 27. Related party balances and transactions

#### (a) Board of Directors' fee

	Year ended 31 December 2018 KHR'000 US\$ (Note 4)		Year ended 31 December 2017 KHR'000 US (Note	
Board fees	549,552	136,773	502,503	124,474

#### (b) Key management personnel

	As a 31 Decemb KHR'000	-	As at 31 Decembe KHR'000		
		(Note 4)		(Note 4)	
Salaries and short-term benefit					
payable	444,313	110,581	962,376	238,389	
	Vear	ended	Year ended		
		nber 2018	31 December 2017		
	KHR'000 US\$ (Note 4)		KHR'000	US\$ (Note 4)	
Salaries and short-term benefit					
expenses	2,287,926	569,419	2,185,389	541,340	

#### (c) Loans to shareholders

	As 31 Decem		As at 31 December 2017		
	KHR'000 US\$ (Note 4)		KHR'000	US\$ (Note 4)	
Loan outstanding	136,647	34,009	121,110	30,000	
Accrued interest receivable	182	45	121	30	
	136,829	34,054	121,231	30,030	

# Notes to the financial statements (continued) for the year ended 31 December 2018

## 27. Related party balances and transactions (continued)

#### (d) Interest income from shareholders

		ended nber 2018 US\$ (Note 4)	Year e 31 Decemi KHR'000	
Interest income	14,846	3,695	11,417	2,828
(e) Deposits from related parties				
	As	at	As at	ł
	31 Decem		31 Decemb	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Shareholders:				
Deposit outstanding	294,793	73,368	1,959,477	485,379
Accrued interest payable	294,793 8,678	2,160	14,557	3,606
Accided interest payable	0,070	2,100	14,007	3,000
	303,471	75,528	1,974,034	488,985
Board of Directors:				
Deposit outstanding	589,058	146,605	299,506	74,190
Accrued interest payable	15,670	3,900	3,690	914
	604,728	150,505	303,196	75,104
Key management:				,
Deposit outstanding	2,513,161	625,476	884,353	219,062
Accrued interest payable	29,448	7,329	20,191	5,001
	2,542,610	632,805	904,544	224,063
	2,042,010	002,000		224,000
Interest expenses in respect of deposit from related parties:				
Shareholders	31,151	7,753	167,782	41,561
Board of Directors	69,190	17,220	26,821	6,644
Key management	159,420	39,676	81,333	20,147
	259,761	64,649	275,936	68,352

# Notes to the financial statements (continued) for the year ended 31 December 2018

## 27. Related party balances and transactions (continued)

#### (f) Borrowing from shareholders

	As a 31 Decemb		As at 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Outstanding borrowings Accrued interest payable	-	-	22,425,253 267,861	5,554,931 66,351
		-	22,693,114	5,621,282
	Year ended 31 December 2018		Year ended 31 December 2017	
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)
Interest expense	-		1,293,602	320,436

### 28. Financial risk management

The Company's activities expose it to a variety of financial risks: credit risk, market risk (including currency risk, interest rate risk and price risk), and liquidity risk. Taking risks is core to the financial business, and the operational risks are an inevitable consequence of being in business. The Company does not use derivative financial instruments such as foreign exchange contracts and interest rate swaps to manage its risk exposures.

Financial assets are the contractual rights to receive cash or another financial asset from another entity. It is classified as loan and receivables and comprised of cash on hand, balances with the NBC, balances with banks, loans to customers and other assets.

Financial liabilities are contractual obligations to deliver cash or another financial asset to another entity. It is classified as other liabilities and comprised of deposits from customers, bank overdrafts, borrowings and other liabilities.

The guidelines and policies adopted by the Company to manage the risks that arise in the conduct of business activities are as follows:

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 28. Financial risk management (continued)

#### (a) Credit risk

Credit risk is the financial loss to the Company if a borrower or counterparty fails to meet its contractual obligations, and arises principally from the loans to customers.

#### (i) Management of credit risk

The lending activities are guided by the Company's credit policy to ensure that the overall objectives in the area of lending are achieved; i.e., that the loan portfolio is strong and healthy and credit risks are well diversified. The credit policy documents the lending policy, collateral policy and credit approval processes, including the Company's own internal grading system, and procedures implemented to ensure compliance with the NBC guidelines.

#### (ii) Risk limit control and mitigation policies

The Company operates and provides loans to group, individuals or enterprises within the Kingdom of Cambodia. The Company manages limits and controls the concentration of credit risk whenever it is identified. Large exposure is defined by the NBC as overall credit exposure to any single beneficiary which exceeds 2% for individual loans and 3% for group loans of the Company's net worth under the conditions of Prakas No. B7-07-163 of the NBC.

Moreover, the general allowance has been provided on non-performing loan in addition to the existing specific provision to ensure the risk coverage ratio up to 100%.

The Company employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security in the form of collateral for loans to customers, which is a common practice. The Company implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types to secure for loans to customers are:

- Mortgages over residential properties (land, building and other properties); and
- Charges over business assets such as land and buildings.

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 28. Financial risk management (continued)

#### (a) Credit risk (continued)

#### (iii) Exposure to credit risk

The Company main exposure to credit risk is the loans to customers since they represented over 80% of the financial assets.

	As: 31 Decem KHR'000		As at 31 December 2017 KHR'000 US\$ (Note 4		
Loans to customers Neither past due nor impaired Past due but not impaired Individually impaired	1,923,447,177 5,228,590 30,080,465	478,707,611 1,301,291 7,486,427	1,279,398,591 4,441,156 22,714,400	316,918,155 1,100,113 5,626,554	
Allowance for bad and doubtful loans	1,958,756,232 (30,080,465)	487,495,329 (7,486,427)	1,306,554,147 (22,714,400)	323,644,822 (5,626,554)	
	1,928,675,767	480,008,902	1,283,839,747	318,018,268	

#### Neither past due nor impaired

Neither past due nor impaired loans to customers are good quality loans to customers for which there is no experience of default and management views that likelihood of default is relatively low.

A minimum level of specific allowance for impairment is made depending on the classification concerned, unless other information is available to substantiate the repayment capacity of the counterparty. Refer to separate accounting policy stated in Note 3(e).

#### Past due but not impaired loans to customers

Past due but not impaired loans to customers are those for which contractual interest or principal payments are past due less than 31 days for long-term loans and 15 days for short-term loans, unless other information is available to indicate otherwise.

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 28. Financial risk management (continued)

- (a) Credit risk (continued)
- (iii) Exposure to credit risk (continued)

#### Impaired loans to customers

Individually impaired loans to customers are loans to customers for which the Company determines that there is objective evidence of impairment and it does not expect to collect all principal and interest due according to the contractual terms of the loans to customers. In compliance with NBC guidelines, an allowance for doubtful loans to customers is made for loan to customers with payment overdue more than 30 days for short-term loans and 90 days for long-term loans.

#### **Repossessed collateral**

During the year ended 31 December 2018, the Company did not obtain any assets by taking possession of collateral held as security (31 December 2017: Nil).

#### (b) Operational risk

The operational risk losses which would result from inadequate or failed internal processes, people and systems or from external factors is managed through established operational risk management processes, proper monitoring and reporting of the business activities by control and support units which are independent of the business units and oversight provided by the management.

The operational risk management entails the establishment of clear organisational structure, roles and control policies. Various internal control policies and measures have been implemented.

These include the establishment of signing authorities, defining system parameters controls, streamlining procedures and documentation. These are reviewed continually to address the operational risks of its micro-finance business.

#### (c) Market risk

Market risk is the risk of loss arising from adverse movement in the level of market prices or rates, the two key components being foreign currency exchange risk and interest rate risk.

#### *(i)* Foreign currency exchange risk

The Company is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the US\$ and the Thai Baht. Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities.

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 28. Financial risk management (continued)

#### (c) Market risk (continued)

#### (i) Foreign currency exchange risk (continued)

Management monitors its foreign exchange risk against functional currencies through monitoring the foreign exchange risk by using the absorbed risk of 20% of the net worth required by the NBC. The Company does not hedge its foreign exchange risk exposure arising from future commercial transactions and recognised assets and liabilities by using forward contracts.

#### Concentration of currency risk

The amounts of financial assets and liabilities, by currency denomination, are as follows:

Denomination					
		•	Tatal		
KHK	05\$	IHB	Total		
7,062,355	40,653,255	1,303,783	49,019,393		
116,441,716	94,832,643	-	211,274,359		
15,906,882	86,557,167	5,686,816	108,150,865		
-	60,270	-	60,270		
370,059,337	1,447,353,840	111,262,590	1,928,675,767		
4,214,352	16,646,120	1,158,956	22,019,428		
513,684,642	1,686,103,295	119,412,145	2,319,200,082		
5,728,378	70,737,846	-	76,466,224		
122,762,563	730,013,909	5,841,568	858,618,040		
66,752,945	926,219,162	95,484,404	1,088,456,511		
22,674,694	39,347,428	2,068,396	64,090,518		
217,918,580	1,766,318,345	103,394,368	2,087,631,293		
295,766,062	(80,215,050)	16,017,777	231,568,789		
73,610,269	(19,963,925)	3,986,505	57,632,849		
	116,441,716 15,906,882 370,059,337 4,214,352 513,684,642 5,728,378 122,762,563 66,752,945 22,674,694 217,918,580 295,766,062	KHR         KHR'000 ec US\$           7,062,355         40,653,255           116,441,716         94,832,643           15,906,882         86,557,167           60,270         1,447,353,840           4,214,352         16,646,120           513,684,642         1,686,103,295           5,728,378         70,737,846           122,762,563         730,013,909           66,752,945         926,219,162           22,674,694         1,766,318,345           295,766,062         (80,215,050)	KHRKHR'000 equivalents US\$7,062,35540,653,2551,303,783116,441,71694,832,643-15,906,88286,557,1675,686,816-60,270-370,059,3371,447,353,840111,262,5904,214,35216,646,1201,158,956513,684,6421,686,103,295119,412,1455,728,37870,737,846-122,762,563730,013,9095,841,56866,752,945926,219,16295,484,40422,674,69439,347,4282,068,396217,918,5801,766,318,345103,394,368295,766,062(80,215,050)16,017,777		

# Notes to the financial statements (continued) for the year ended 31 December 2018

## 28. Financial risk management (continued)

(c) Market risk (continued)

#### (i) Foreign currency exchange risk (continued)

#### Concentration of currency risk (continued)

The aggregate amounts of financial assets and liabilities, by currency denomination, are as follows:

	Denomination KHR'000 equivalents					
31 December 2017	KHR	US\$	THB	Total		
Financial assets						
Cash on hand	4,062,198	13,539,073	600,285	18,201,556		
Balances with the NBC Balances with banks	18,077,222 39,956,002	146,024 54,103,347	- 1,876,679	18,223,246 95,936,028		
Investment	-	60,555	-	60,555		
Loans to customers	283,259,844	922,366,897	78,213,006	1,283,839,747		
Other assets	3,676,301	10,041,469	959,551	14,677,321		
	349,031,567	1,000,257,365	81,649,521	1,430,938,453		
Financial liabilities						
posits from banks and other financial						
institutions	8,400,000	33,603,796	-	42,003,796		
posits from customers nk overdrafts	54,270,489	265,696,480 963,916	2,628,460	322,595,429 963,916		
rrowings	- 35,959,804	722,921,329	- 71,126,850	830,007,983		
ner liabilities	16,358,299	19,230,616	1,855,090	37,444,005		
	114,988,592	1,042,416,137	75,610,400	1,233,015,129		
Net asset/(liability) position	234,042,975	(42,158,772)	6,039,121	197,923,324		
US\$ equivalents (Note 4)	57,974,480	(10,443,094)	1,495,943	49,027,328		

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 28. Financial risk management (continued)

(c) Market risk (continued)

#### (i) Foreign currency exchange risk (continued)

#### Sensitivity analysis

As at 31 December 2018, if the KHR had weakened/strengthened by 1% against US\$ with all other variables held constant, the recalculated net profit for the year would have been KHR799 million higher/lower, mainly as a result of foreign exchange gains/losses on translation of its financial assets and financial liabilities.

As at 31 December 2018, if the KHR had weakened/strengthened by 1% against THB with all other variables held constant, the recalculated net profit for the year would have been KHR159 million higher/lower, mainly as a result of foreign exchange gains/losses on translation of its financial assets and financial liabilities.

#### (ii) Interest rate risk

Interest rate risk refers to the volatility in net interest income as a result of changes in the levels of interest rate and shifts in the composition of the assets and liabilities. The exposure to interest rate risk relate primarily to its loan, deposits and borrowings.

Since the majority of financial assets are short-term and the interest rates are subject to changes with the market rates, the Company does not use any derivative financial instrument to hedge the risk. As the majority of borrowings is with a fixed rate, plus the average term from borrowings is longer than loans to customers, the interest risk is minimised.

The following table indicates the effective interest rates at the reporting date and the periods in which the financial instruments re-price or mature, whichever is earlier.

# Notes to the financial statements (continued) for the year ended 31 December 2018

## 28. Financial risk management (continued)

#### (c) Market risk (continued)

(ii) Interest rate risk (continued)

	Up to 1 month	> 1 - 3 months	> 3 – 12 months	>1–5 years	Over 5 Years	Non-interest bearing	Total
31 December 2018	KHR'000	KHR'000	KHR'000	KHR'000	KHR'000	KHR'000	KHR'000
Financial assets							
Cash on hand	-	-	-	-	-	49,019,393	49,019,393
Balance with the NBC	10,079,275	-	200,000	-	-	200,995,084	211,274,359
Balance with banks	67,093,049	-	-	-	-	41,057,816	108,150,865
Loans to customers	35,450,997	145,341,115	546,109,615	1,183,166,870	18,607,170	-	1,928,675,767
Investment	-	-	-	-	-	60,270	60,270
Other assets	-	-			-	22,019,428	22,019,428
	112,623,321	145,341,115	546,309,615	1,183,166,870	18,607,170	313,151,991	2,319,200,082
Financial liabilities							
Deposits from banks and other financial institutions	2,081,407	15,268,764	59,116,053	-	-	-	76,466,224
Deposits from customers	32,300,786	105,333,859	409,488,589	211,613,025	-	99,881,781	858,618,040
Borrowings	41,911,613	76,972,743	310,536,368	630,477,079	28,558,708	-	1,088,456,511
Other liabilities	-	-			-	64,090,518	64,090,518
	76,293,806	197,575,366	779,141,010	842,090,104	28,558,708	163,972,299	2,087,631,293
Gaps – KHR'000	36,329,515	(52,234,251)	(232,831,395)	341,076,766	(9,951,538)	149,179,692	231,568,789
US\$ equivalents – (Note 4)	9,041,691	(13,000,062)	(57,947,087)	84,887,199	(2,476,739)	37,127,848	57,632,850

# Notes to the financial statements (continued) for the year ended 31 December 2018

## 28. Financial risk management (continued)

#### (c) Market risk (continued)

#### (ii) Interest rate risk (continued)

31 December 2017	Up to 1 month KHR'000	> 1 – 3 months KHR'000	> 3 – 12 months KHR'000	> 1 – 5 years KHR'000	Over 5 Years KHR'000	Non-interest bearing KHR'000	Total KHR'000
<b>Financial assets</b> Cash on hand Balance with the NBC Balance with banks Loans to customers	- - 64,929,931	-	- 200,000 4,844,400	- - -	- -	18,201,556 18,023,246 26,161,697	18,201,556 18,223,246 95,936,028
- Performing loans Investment Other assets	21,861,345 - - 86,791,276	91,336,485 - - 91,336,485	420,516,609 - - 425,561,009	739,987,674 - - 739,987,674	10,137,634 - - 10,137,634	- 60,555 14,677,321 77,124,375	1,283,839,747 60,555 14,677,321 1,430,938,453
<b>Financial liabilities</b> Deposits from banks and other financial institutions Deposits from customers Bank overdrafts Borrowings Other liabilities	20,431,781 54,964,756 963,916 3,320,804	2,831,955 58,679,318 - 19,401,773 -	18,511,000 126,544,648 - 264,442,484 -	- 77,934,496 - 542,619,870 -	229,060 4,472,211 - -	- 223,052 37,444,005	42,003,796 322,595,429 963,916 830,007,983 37,444,005
Gaps – KHR'000 US\$ equivalents – (Note 4)	79,681,257 7,110,019 1,761,214	80,913,046 10,423,439 2,581,976	409,498,132 16,062,877 3,978,914	620,554,366 119,433,308 29,584,669	4,701,271 5,436,363 1,346,634	37,667,057 39,457,318 9,773,921	1,233,015,129 197,923,324 49,027,328

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 28. Financial risk management (continued)

#### (d) Liquidity risk

Liquidity risk relates to the ability to maintain sufficient liquid assets to meet its financial commitments and obligations when they fall due at a reasonable cost.

In addition to full compliance of all liquidity requirements, the management of the Company closely monitors all inflows and outflows and the maturity gaps through periodical reporting. Movements in loans and customers' deposits are monitored and liquidity requirements adjusted to ensure sufficient liquid assets to meet its financial commitments and obligations as and when they fall due.

The following table provides an analysis of the financial liabilities of the Company into relevant maturity groupings based on the remaining periods to repayment.

# Notes to the financial statements (continued) for the year ended 31 December 2018

## 28. Financial risk management (continued)

#### (d) Liquidity risk (continued)

Non-derivative cash flows

31 December 2018	Up to 1 month KHR'000	>1-3 months KHR'000	> 3 – 12 months KHR'000	> 1 – 5 years KHR'000	Over 5 years KHR'000	Total KHR'000
Financial liabilities						
Deposits from banks and other financial institutions	18,152,566	17,488,823	40,168,626	2,006,778	-	77,816,793
Deposits from customers	20,307,918	108,154,834	453,801,698	245,402,717	97,800,374	925,467,541
Borrowings	17,877,038	75,610,796	306,686,575	762,021,518	28,558,708	1,190,754,635
Other liabilities	25,743,006	22,009,587	14,855,473	1,328,920	153,532	64,090,518
	82,080,528	223,264,040	815,512,372	1,010,759,933	126,512,614	2,258,129,487
US\$ equivalents – (Note 4)	20,428,205	55,565,963	202,964,752	251,557,972	31,486,465	562,003,357
31 December 2017						
Financial liabilities						
Deposits from banks and other financial institutions	20,475,183	2,841,171	19,146,558	9,172	229,060	42,701,144
Deposits from customers	18,187,389	60,816,133	136,017,479	97,007,132	37,467,320	349,495,453
Bank overdrafts	963,916	-	-	-	-	963,916
Borrowings	8,376,145	29,591,576	305,556,576	588,781,809	-	932,306,106
Other liabilities	12,844,278	16,108,164	7,501,687	919,221	70,655	37,444,005
	60,846,911	109,357,044	468,222,300	686,717,334	37,767,035	1,362,910,624
US\$ equivalents – (Note 4)	15,072,309	27,088,691	115,982,735	170,105,854	9,355,223	337,604,812

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 28. Financial risk management (continued)

#### (e) Capital management

#### (i) Regulatory capital

The Company's lead regulator, the NBC sets and monitors capital requirements for the Company as a whole.

The Company's policy is to maintain a sufficient capital base so as to comply with regulatory requirements, maintain market confidence and sustain further development of the business. The impact of the level of capital on shareholders' return is also recognised and the Company recognises the need to maintain a balance between the higher returns that might be possible with higher gearing and advantages and security afforded by a sound capital position.

The Company and its individually regulated operations have complied with all externally imposed capital requirement throughout the year.

#### (ii) Capital allocation

The allocation of capital between specific operations and activities is, to a large extent, driven by optimisation of the return achieved on the capital allocated. The amount of capital allocated to each operation or activity is based primarily upon the regulatory capital.

### 29. Commitments and contingencies

#### (a) Operating lease

The Company has commitments in respect of the office rental agreement as follows:

		s at nber 2018	As at 31 December 2017		
	KHR'000	US\$ (Note 4)	KHR'000	US\$ (Note 4)	
Within one year 2 to 5 years Over five years	5,905,773 14,586,239 3,927,173	1,469,829 3,630,224 977,395	4,143,521 7,916,674 692,144	1,026,386 1,961,029 171,450	
	24,419,185	6,077,448	12,752,339	3,158,865	

# Notes to the financial statements (continued) for the year ended 31 December 2018

### 29. Commitments and contingencies (continued)

#### (b) Taxation contingencies

The taxation system in Cambodia is relatively new and is characterised by numerous taxes and frequently changing legislation, which is often unclear, contradictory, and subject to interpretation. Often, differing interpretations exist among numerous taxation authorities and jurisdictions. Taxes are subject to review and investigation by a number of authorities, who are enabled by law to impose severe fines, penalties and interest charges.

These facts may create tax risks in Cambodia substantially more significant than in other countries. Management believes that it has adequately provided for tax liabilities based on its interpretation of tax legislation. However, the relevant authorities may have different interpretations and the effects could be significant.

### 30. Fair values of assets and liabilities

Fair value represents the amount at which an asset could be exchanged or a liability settled on an arms-length basis. As verifiable market prices are not available, market prices are not available for a significant proportion of the Company's financial assets and liabilities, the fair values, therefore, have been based on management assumptions according to the profile of the asset and liability base. In the opinion of the management, the carrying amounts of the financial assets and liabilities included in the balance sheet are a reasonable estimation of their fair values.